Centre Number	Candidate Number	Candidate Name

NAMIBIA SENIOR SECONDARY CERTIFICATE

BUSINESS STUDIES ORDINARY LEVEL

6144/2

PAPER 2 2 hours 15 minutes

Marks 100 2022

Additional Materials: Non-programmable calculator

Ruler

INSTRUCTIONS AND INFORMATION TO CANDIDATES

- · Candidates answer on the Question Paper in the spaces provided.
- Write your Centre Number, Candidate Number and Name in the spaces at the top of this
 page and on all separate answer sheets used.
- Write in dark blue or black pen.
- · You may use a soft pencil for any rough work, diagrams or graphs.
- · Do not use correction fluid.
- Do not write in the margin For Examiner's Use.
- Answer **all** questions.
- The number of marks is given in brackets [] at the end of each question or part question.
- The businesses mentioned in this question paper are entirely fictitious.

	For Exa	miner's Use	
Q	Marks	Marker	Checker
1			
2			
3			
4			
5			
Total			

This document consists of **12** printed pages.



Republic of Namibia
MINISTRY OF EDUCATION, ARTS AND CULTURE

Billy's Tin Factory (BTF)

Billy decided to start his own factory, producing tins used for seafood. Billy's Tin Factory (BTF) sells a variety of seafood tins for tung, mackerel and sardines. The numbers of orders from fish factories increased because of a good reputation.

With his detailed business plan, he managed to get a loan for a much bigger premises and an investment in more modern machinery to produce seafood tins. He needs to employ more semi-skilled and unskilled factory workers.

Currently BTF is producing a single product at a time. Due to the increase in orders received, BTF will need to produce a large quantity of one type of tin followed by a large quantity of another type of tin.

Following government regulations regarding business activity and considering that Namibia is a member of SADC, Billy decided to export seafood tins within SADC countries.

Billy experienced problems with his employees who felt that Billy just makes his own decisions without consulting them. The employees were unhappy and a disagreement occurred between Billy and his employees. As some workers were members of a trade union, they took their grievances to the union.

Billy has decided to franchise his business idea, brand name, promotional logos and trading methods.

The following information is available in the 2021 balance sheet of BTF.

	N\$	N\$
Current assets		125 000
Stock	50 000	
Debtors	60 000	
Cash	15 000	
Current liabilities		100 000
Creditors	40 000	
Bank overdraft	60 000	

1	(a)	Explain two types of trade unions that may represent BTFs workers.
		1
		2
		[8]

	Evaluate the implications for Billy of his decision to sell his business idea as a franchise.
	as a franchise.

2

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Advise Billy whether he should use job production method or batch producti method.

3	(a)	Explain why a business plan might be useful to BTF.	
		1	
		2	
		[8]	

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decision which segment BTF must use.

4	(a)	Identify and explain two causes of conflict in BTF.	
		1	
		2	
		[8	8]

(b)	Evaluate the liquidity results of BTF by using the information provided.	
		[12]

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5	(a)	Identify and explain two reasons why the government might intervene in BTF's activity.	
		1	
		2	
			[8]

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Use

Evaluate the implications for BTF of Namibia being a member of SADC.	
	[12]

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(b)