



## Cambridge O Level

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**ACCOUNTING**

**7707/22**

Paper 2 (Structured)

**October/November 2021**

**MARK SCHEME**

Maximum Mark: 100

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**Published**

This mark scheme is published as an aid to teachers and candidates, to indicate the requirements of the examination. It shows the basis on which Examiners were instructed to award marks. It does not indicate the details of the discussions that took place at an Examiners' meeting before marking began, which would have considered the acceptability of alternative answers.

Mark schemes should be read in conjunction with the question paper and the Principal Examiner Report for Teachers.

Cambridge International will not enter into discussions about these mark schemes.

Cambridge International is publishing the mark schemes for the October/November 2021 series for most Cambridge IGCSE™, Cambridge International A and AS Level components and some Cambridge O Level components.

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This document consists of **15** printed pages.

**PUBLISHED****Generic Marking Principles**

These general marking principles must be applied by all examiners when marking candidate answers. They should be applied alongside the specific content of the mark scheme or generic level descriptors for a question. Each question paper and mark scheme will also comply with these marking principles.

**GENERIC MARKING PRINCIPLE 1:**

Marks must be awarded in line with:

- the specific content of the mark scheme or the generic level descriptors for the question
- the specific skills defined in the mark scheme or in the generic level descriptors for the question
- the standard of response required by a candidate as exemplified by the standardisation scripts.

**GENERIC MARKING PRINCIPLE 2:**

Marks awarded are always **whole marks** (not half marks, or other fractions).

**GENERIC MARKING PRINCIPLE 3:**

Marks must be awarded **positively**:

- marks are awarded for correct/valid answers, as defined in the mark scheme. However, credit is given for valid answers which go beyond the scope of the syllabus and mark scheme, referring to your Team Leader as appropriate
- marks are awarded when candidates clearly demonstrate what they know and can do
- marks are not deducted for errors
- marks are not deducted for omissions
- answers should only be judged on the quality of spelling, punctuation and grammar when these features are specifically assessed by the question as indicated by the mark scheme. The meaning, however, should be unambiguous.

**GENERIC MARKING PRINCIPLE 4:**

Rules must be applied consistently, e.g. in situations where candidates have not followed instructions or in the application of generic level descriptors.

**GENERIC MARKING PRINCIPLE 5:**

Marks should be awarded using the full range of marks defined in the mark scheme for the question (however; the use of the full mark range may be limited according to the quality of the candidate responses seen).

**GENERIC MARKING PRINCIPLE 6:**

Marks awarded are based solely on the requirements as defined in the mark scheme. Marks should not be awarded with grade thresholds or grade descriptors in mind.

**PUBLISHED****Social Science-Specific Marking Principles  
(for point-based marking)****1 Components using point-based marking:**

- Point marking is often used to reward knowledge, understanding and application of skills. We give credit where the candidate's answer shows relevant knowledge, understanding and application of skills in answering the question. We do not give credit where the answer shows confusion.

From this it follows that we:

- a** DO credit answers which are worded differently from the mark scheme if they clearly convey the same meaning (unless the mark scheme requires a specific term)
- b** DO credit alternative answers/examples which are not written in the mark scheme if they are correct
- c** DO credit answers where candidates give more than one correct answer in one prompt/numbered/scaffolded space where extended writing is required rather than list-type answers. For example, questions that require *n* reasons (e.g. State two reasons ...).
- d** DO NOT credit answers simply for using a 'key term' unless that is all that is required. (Check for evidence it is understood and not used wrongly.)
- e** DO NOT credit answers which are obviously self-contradicting or trying to cover all possibilities
- f** DO NOT give further credit for what is effectively repetition of a correct point already credited unless the language itself is being tested. This applies equally to 'mirror statements' (i.e. polluted/not polluted).
- g** DO NOT require spellings to be correct, unless this is part of the test. However spellings of syllabus terms must allow for clear and unambiguous separation from other syllabus terms with which they may be confused (e.g. Corrasion/Corrosion)

**2 Presentation of mark scheme:**

- Slashes (/) or the word 'or' separate alternative ways of making the same point.
- Semi colons (;) bullet points (•) or figures in brackets (1) separate different points.
- Content in the answer column in brackets is for examiner information/context to clarify the marking but is not required to earn the mark (except Accounting syllabuses where they indicate negative numbers).

**PUBLISHED****3 Calculation questions:**

- The mark scheme will show the steps in the most likely correct method(s), the mark for each step, the correct answer(s) and the mark for each answer
- If working/explanation is considered essential for full credit, this will be indicated in the question paper and in the mark scheme. In all other instances, the correct answer to a calculation should be given full credit, even if no supporting working is shown.
- Where the candidate uses a valid method which is not covered by the mark scheme, award equivalent marks for reaching equivalent stages.
- Where an answer makes use of a candidate's own incorrect figure from previous working, the 'own figure rule' applies: full marks will be given if a correct and complete method is used. Further guidance will be included in the mark scheme where necessary and any exceptions to this general principle will be noted.

**4 Annotation:**

- For point marking, ticks can be used to indicate correct answers and crosses can be used to indicate wrong answers. There is no direct relationship between ticks and marks. Ticks have no defined meaning for levels of response marking.
- For levels of response marking, the level awarded should be annotated on the script.
- Other annotations will be used by examiners as agreed during standardisation, and the meaning will be understood by all examiners who marked that paper.

**PUBLISHED**

Question	Answer						Marks																																																																																																						
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1(c)	<p>Overpayment by credit customer (1)            Credit customer returned goods after settling the account (1)            Credit customer paid for goods in advance (1)            Payment by credit customer before cash discount was deducted (1)</p> <p><b>Max (2)</b></p>	<b>2</b>										

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2(b)(i)	Gross margin $\frac{48000}{160000} \times \frac{100}{1}$ <b>(1) OF whole formula = 30% (1) OF</b>	<b>2</b>				
2(b)(ii)	Increase selling price / reduce trade discount to customers <b>(1)</b> Obtain cheaper supplies / obtain higher trade discount from suppliers <b>(1)</b> Purchase lower quality goods <b>(1)</b> Change proportion of different types of goods sold/sell more goods with higher profit margin <b>(1)</b> <b>Accept other valid points</b>  <b>Max 2</b>	<b>2</b>				
2(c)	Trade receivables turnover $\frac{22600}{160000} \times \frac{365}{1}$ <b>(1) whole formula = 52 days (1)</b>	<b>2</b>				
2(d)	<table style="width: 100%; border: none;"> <tr> <td style="text-align: center; vertical-align: top; width: 50%;"><b>Advantages</b></td> <td style="text-align: center; vertical-align: top; width: 50%;"><b>Disadvantages</b></td> </tr> <tr> <td style="vertical-align: top;">           Sales may increase <b>(1)</b>            May attract more customers <b>(1)</b>            Profit may increase <b>(1)</b>            May improve relationship with customers <b>(1)</b> </td> <td style="vertical-align: top;">           Delays the receipt of money <b>(1)</b>            Additional working capital may be required <b>(1)</b>            May be an increase in irrecoverable debts <b>(1)</b>            May be an increase in administration costs <b>(1)</b> </td> </tr> </table> <b>Accept other valid points</b> <b>Max (4)</b>  <b>Recommendation (1)</b>	<b>Advantages</b>	<b>Disadvantages</b>	Sales may increase <b>(1)</b> May attract more customers <b>(1)</b> Profit may increase <b>(1)</b> May improve relationship with customers <b>(1)</b>	Delays the receipt of money <b>(1)</b> Additional working capital may be required <b>(1)</b> May be an increase in irrecoverable debts <b>(1)</b> May be an increase in administration costs <b>(1)</b>	<b>5</b>
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2(e)	Trade payables turnover $\frac{11600}{109000} \times \frac{365}{1}$ <b>(1) whole formula = 39 days (1)</b>	<b>2</b>				



Question	Answer	Marks
2(f)	<p>Reduction in cost of sales (1)            If goods can be sold the gross profit will increase (1)            May reduce selling price to increase sales revenue (1)            Could increase range of products to sell (1)</p> <p><b>Accept other valid points</b></p> <p>Consider if the additional goods can be sold (1)            Increase in quantity / value of inventory (1)            Increased cost of storage (1)            Additional working capital may be required (1)            Increase in amount payable to suppliers each month (1)</p> <p><b>Accept other valid points</b></p> <p><b>Max (4)</b></p> <p><b>Recommendation (1)</b></p>	<b>5</b>

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3(a)	<p style="text-align: center;">KA Limited Manufacturing Account for the year ended 31 July 2021</p> <table style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="width: 60%;"></th> <th style="width: 20%; text-align: right;">\$</th> <th style="width: 20%; text-align: right;">\$</th> </tr> </thead> <tbody> <tr> <td>Cost of material consumed</td> <td></td> <td></td> </tr> <tr> <td>Opening inventory raw material</td> <td></td> <td style="text-align: right;">5 820</td> </tr> <tr> <td>Purchases raw material</td> <td></td> <td style="text-align: right;">34 200</td> </tr> <tr> <td>Carriage inwards</td> <td></td> <td style="text-align: right;">410 (1)</td> </tr> <tr> <td></td> <td></td> <td style="text-align: right; border-top: 1px solid black;">40 430</td> </tr> <tr> <td>Closing inventory raw material</td> <td></td> <td style="text-align: right;">6 030</td> </tr> <tr> <td></td> <td></td> <td style="text-align: right; border-top: 1px solid black;">34 400 (1)</td> </tr> <tr> <td>Direct wages</td> <td></td> <td style="text-align: right; border-top: 1px solid black;">67 200 (1)</td> </tr> <tr> <td>Prime cost</td> <td></td> <td style="text-align: right; border-top: 1px solid black;">101 600 (1) OF</td> </tr> <tr> <td>Factory overheads</td> <td></td> <td></td> </tr> <tr> <td>Indirect factory wages</td> <td style="text-align: right;">24 000</td> <td></td> </tr> <tr> <td>Factory general overheads (16 400 + 230)</td> <td style="text-align: right;">16 630 (1)</td> <td></td> </tr> <tr> <td>Rates (5300 – 500) × 75%</td> <td style="text-align: right;">3 600 (1)</td> <td></td> </tr> <tr> <td>Depreciation of factory machinery (36 000 × 20%)</td> <td style="text-align: right; border-top: 1px solid black;">7 200 (1)</td> <td></td> </tr> <tr> <td></td> <td></td> <td style="text-align: right; border-top: 1px solid black;">51 430</td> </tr> <tr> <td></td> <td></td> <td style="text-align: right; border-top: 1px solid black;">153 030 (1) OF</td> </tr> <tr> <td>Add opening work in progress</td> <td></td> <td style="text-align: right;">1 750 *</td> </tr> <tr> <td></td> <td></td> <td style="text-align: right; border-top: 1px solid black;">154 780</td> </tr> <tr> <td>Less closing work in progress</td> <td></td> <td style="text-align: right; border-top: 1px solid black;">2 780 (1)* for both WIP</td> </tr> <tr> <td>Cost of production</td> <td></td> <td style="text-align: right; border-top: 1px solid black;">152 000 (1) OF</td> </tr> </tbody> </table>		\$	\$	Cost of material consumed			Opening inventory raw material		5 820	Purchases raw material		34 200	Carriage inwards		410 (1)			40 430	Closing inventory raw material		6 030			34 400 (1)	Direct wages		67 200 (1)	Prime cost		101 600 (1) OF	Factory overheads			Indirect factory wages	24 000		Factory general overheads (16 400 + 230)	16 630 (1)		Rates (5300 – 500) × 75%	3 600 (1)		Depreciation of factory machinery (36 000 × 20%)	7 200 (1)				51 430			153 030 (1) OF	Add opening work in progress		1 750 *			154 780	Less closing work in progress		2 780 (1)* for both WIP	Cost of production		152 000 (1) OF	<b>10</b>
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**PUBLISHED**

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