Centre Number	Candidate Number	Candidate Name

#### NAMIBIA SENIOR SECONDARY CERTIFICATE

# BUSINESS STUDIES ADVANCED SUBSIDIARY LEVEL

8245/1

PAPER 1 1 hour 30 minutes

Marks 60 2022

Additional Materials: Ruler

#### INSTRUCTIONS AND INFORMATION TO CANDIDATES

- Candidates answer on the Question Paper in the spaces provided.
- Write your Centre Number, Candidate Number and Name in the spaces at the top of this page and on all separate answer sheets used.
- · Write in dark blue or black pen.
- You may use a soft pencil for any rough work, diagrams or graphs.
- · Do not use correction fluid.
- Do not write in the margin For Examiner's Use.
- You may use blank pages for working/when answers are crossed out and corrected.
- Answer all questions.
- The number of marks is given in brackets [] at the end of each question or part question.

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Q	Marks	Marker	Checker
1			
2			
3			
Total			

This document consists of **9** printed pages and **3** blank pages.



Republic of Namibia
MINISTRY OF EDUCATION, ARTS AND CULTURE

[2]

ſ	Scott owns VM-Bikes, which manufactures adult bicycles. It operates in the formal sector. The production manager is responsible for using environmental friendly production methods. VM-Bikes has approached a retailer called Juli's Cycles to propose a merger. The workers are unsatisfied with their working conditions and have decided to take industrial action.		Examiner Use
	(a) Define merger.		
		. [2]	
	<b>(b)</b> Explain the type of merger proposed by VM-Bikes.		

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Question 2 is on page 6

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2 Shawn's Shoes (SS) is a medium size business started two years ago. Shawn is the owner of the business with 80 workers. Most of these are employed making designer shoes for men and women.

All the workers have received some training, including induction training. Each pair of shoes is unique and designed by a small team, which works closely together on every customer's order. Shawn could not find time to do everything himself and appointed a Human Resource manager.

Shawn has realised that he needs to motivate his workforce.

(a)	Define induction training.	
		[2]
(b)	Explain <b>one</b> role of SS's Human Resources (HR) department.	
		[2]

(c)

Analyse <b>two</b> reasons why SS may fail during an early stage.	
1	
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	[6]

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Question 3 is on page 10

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She for inc	rid Gowases, the owner of Coffee Delicious is operating her own coffee shop. e wants to open more branches in Windhoek due to an increase in demand her coffee. Quality coffee beans are difficult to find locally to satisfy the reased demand for coffee. Ingrid needs to produce a cash flow forecast as e wants to acquire a bank loan.	
(a)	Define cash flow forecast.	
		[2]
(b)	Explain how a scarcity problem affects Coffee Delicious.	[4]
		[2]
(c)	Discuss <b>one</b> positive effect and <b>one</b> negative effect of growth on Coffee Delicious.	[-]
		[6]
		IUI

	arket share or market growth. Justify your decision.
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